

# Call off Report

Decarbonisation Framework  
High Peak Borough Council  
Ref: 16227

August 2022



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## Document Control

<b>Version</b>	1
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<b>Member Approved For Issue</b>		

## 1. Project Particulars

<b>Document Type</b>	Call Off Report
<b>Project Ref</b>	16227
<b>Framework</b>	Decarbonisation Framework
<b>Lot</b>	1
<b>Fusion21 Member</b>	High Peak Borough Council Buxton Town Hall, Market Place, Buxton, Derbyshire, SK17 6EL
<b>Issue Date</b>	24/08/2022
<b>Approx. Value</b>	£550,000.00
<b>Contract Term</b>	12 Months
<b>Fusion21 Management Fee</b>	3.5%

## 2. Introduction

The purpose of this report is to provide High Peak Borough Council with a compliance review for the direct appointment of a supply partner for the delivery of whole house decarbonisation works.

The report provides details of the Framework, the call off process, then reasoning and justification for the selection of the proposed supplier for a direct award.

## 3. Framework Procurement

The tables below provide and an overview of the selected Framework.

### 3.1. Decarbonisation Framework Details

<b>Contract Notice</b>	2021/S 000-023377
<b>Contract Award Notice</b>	2022/S 000-002510
<b>Evaluation Method</b>	MEAT
<b>Qualification</b>	PAS91
<b>Commercial</b>	40%
<b>Technical</b>	60%
<b>Start date</b>	31 <sup>st</sup> January 2022
<b>End date</b>	30 <sup>th</sup> January 2026
<b>Appointed suppliers (Lot 1)</b>	23 in total and 20 to the East and West Midlands Region
<b>Regions</b>	Nuts code UK
<b>Direct Award</b>	Permitted – Framework Agreement Schedule 13
<b>Accreditation requirements</b>	PAS2030/35

#### 4. Call-off Process

The contract award is a direct call off from Lot 1 of the Decarbonisation Framework to be awarded under a 'call off' contract. The Fusion21 Framework Agreement(s) schedule 13. Pg. 55 details the requirements for the direct selection of a supplier.

The selection and direct appointment of E. ON Energy Solutions Ltd is based upon the Member's requirements and business need to meet the desired brief/specification for the provision of Works that are required to be carried out, including a full turnkey solution, for the HUG/LAD funding.

#### 5. Award Due Diligence

The following information was checked for E. ON Energy Solutions Ltd (Company number 03407430) on 24/08/2022. The criteria for the colour coding are included below and in Appendix A in more detail.

Low	Low-Moderate	Moderate	Moderate-High	High
Area	Assessment	Result	RAG	
Financial	D&B Overall business risk	<ul style="list-style-type: none"> <li>FailureScore – 81 (Low Moderate)</li> <li>Overall assessment of this organisation over the next 12 months: STABLE CONDITION</li> <li>Based on the predicted risk of failure: HIGH LIKELIHOOD OF CONTINUED OPERATIONS</li> <li>Based on the predicted risk of severely delinquent payments: MODERATE POTENTIAL FOR SEVERELY DELINQUENT PAYMENTS</li> </ul>	●	
Insurances	Employers Liability Insurance	£10,000,000.00 – Expiry Date 31/12/2022	●	
Insurances	Public Liability Insurance	£10,000,000.00 – Expiry Date 31/12/2022	●	
Insurances	Product Liability Insurance	£10,000,000.00 – Expiry Date 31/12/2022	●	
Insurances	Professional Indemnity Insurance	£10,000,000.00 – Expiry Date 31/01/2023	●	

Fusion21 has carried out a due diligence exercise that indicates the financial stability and competency of the supplier identified for this contract. Members should satisfy themselves as to the level of diligence they require and the standing of the supplier before making an award decision.

## **6. Fusion21 Summary**

Based upon the Members requirements and in accordance with the Framework Agreement, Fusion21 confirms that the terms and conditions permit a direct award to any appointed supplier that can meet the Members brief and specification and satisfy the Members requirements.

In this instance a due diligence exercise by High Peak Borough Council has satisfied the requirements in accordance with the Framework terms and conditions (Schedule 13). Therefore, Fusion21 are satisfied for a complaint call off to E. ON Energy Solutions Ltd can proceed.

*Note: In accordance with regulation 112 of Public Contracts Regulations 2015 and Crown Commercial Services Procurement Policy Note 07/16 as the Contracting Authority, it is the responsibility of each Member to ensure that details of any contract award more than £10,000 by Central Contracting Authorities or £25,000 for Sub Central Contracting Authorities and NHS Trusts are published on Contracts Finder. Please make sure you do this as Fusion21 is unable to do it for you. It should be noted that the following information should be detailed as a minimum:*

1. *the name of the contractor.*
2. *the date on which the contract was entered into.*
3. *the value of the contract; and*
4. *whether the contractor is a SME or VCSE.*

## Appendix A – Due Diligence Criteria

### Dun & Bradstreet Overall Business Risk Assessment

The Overall Business Risk is a high-level prediction of the company’s risk of paying its bills extremely late, or its likelihood of going out of business. It is a comprehensive evaluation that considers factors such as trade payments, risk indicators, financial data, as well as a business’ size and years in operation. It scores businesses on a five-point scale, from low to high risk, with additional statements describing the business’s current and future health.

Low	Low-Moderate	Moderate	Moderate-High	High
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Further information about D&B’s Risk Assessment: [D&B Business Credit Reports](#)

### Dun & Bradstreet Failure Score

The D&B Failure Score predicts the likelihood that an organisation will obtain legal relief from its creditors or cease operations over the next 12 month period. The Failure scorecard also looks for events signalling the onset of failure, such as a meeting of creditors, administrator appointed, bankruptcy, receiver appointed, and petition for winding-up.

Failure Score	Probability of Failure
86-100	Minimum risk
51-85	Lower than average risk
11-50	Higher than average risk
1-10	High risk
-	Insufficient information

Further information about D&B’s Failure Score: "[A Guide to Dun & Bradstreet’s Predictive Indicators](#)".

### Insurances and Accreditations

Fusion21’s RAG colour coding is as follows:

Moderate risk would be where a certificate is due for renewal within 30 days or (for example) an inappropriate insurance cover level. High would be includes the unaccredited or the uninsured.

Low	Moderate	High
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**MAKE A *real* IMPACT**

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