

Call off Report

Decarbonisation Framework

Member: High Peak Borough Council

Ref: 17265

June 2023



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Document Control

Version	1
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	Name	Date
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Member Approved For Issue		
Member Approval Signature		

1. Project Particulars

Document Type	Call Off Report
Project Ref	17265
Framework	Decarbonisation Framework
Lot	1
Fusion21 Member	High Peak Borough Council 9 - 10 St. Annes Square, Buxton SK17 6EL
Issue Date	23/06/2023
Approx. Value	£500,000.00
Contract Term	24 Months
Level of Service	Direct Award
Fusion21 Management Fee	2.5%

2. Introduction

The purpose of this report is to provide High Peak Borough Council with a compliance review for the direct appointment of a supply partner for the delivery of decarbonisation works as a part of HUG2 Funding Scheme.

The report provides details of the Framework, the call off process, then reasoning and justification for the selection of the proposed supplier for a direct award.

3. Framework Procurement

The table below provide an overview of the selected Framework.

3.1. Decarbonisation Framework Details

Contract Notice	2021/S 000-023377
Contract Award Notice	2022/S 000-002510
Evaluation Method	MEAT
Qualification	PAS91
Commercial	40%
Technical	60%
Start date	31 st January 2022
End date	30 th January 2026
Appointed suppliers (Lot 1)	20 in total appointed to East and West Midlands region
Regions	Nuts code UK
Direct Award	Permitted – Framework Agreement Schedule 13

4. Call-off Process

The Fusion21 Framework Agreement schedule 13. Pg. 55 details the requirements for the direct selection of a supplier. The contract award is a direct call off from Lot 1 of the Decarbonisation Framework to be awarded under a 'call off' contract.

The selection and direct appointment of E. ON Energy Solutions Limited is based upon the Member's requirements and business need to meet the desired brief/specification for the provision of Works that are required to be carried out.

The selection and direct appointment of E. ON Energy Solutions Limited is based upon the following criteria.

- Direct selection is permitted under the Framework (Schedule 13)
- E. ON Energy Solutions Limited are currently working with High Peak Borough Council on similar projects.
 - No mobilisation costs.
 - Resource availability on site
 - Integration with the client IT systems, Health & safety etc
 - Delivery within client timescales

SCHEDULE 13

Direct Call-Off and Placing of Orders

1.1. A Member/Fusion21 may instruct provision of Services and/or the carrying out of Works without reopening competition by applying the terms of the Call-Off Contract, the Supplier's prices contained in its Pricing Schedule(s), the Brief/Specification (as may be tailored more particularly to the requirements for the Call-Off Contract to be used) to select a Supplier having regard to one or more of the following:

- 1.1.1 The Member's requirements and business needs by reference to the Brief/Specification for the provision of Services and/or carrying out Works; and/or
- 1.1.2 Where the Member can evidence value for money based on a Total Cost of Ownership approach; and/or
- 1.1.3 Where relevant to the ranking of the Supplier in the procurement exercise the subject matter of the Invitation to Tender; and/or
- 1.1.4 The geographical location in which those Works and Services are to be performed; and/or
- 1.1.5 The number of Call-Off Contracts currently awarded and to which organisation; and/or
- 1.1.6 The performance of the Supplier under any Call-Off Contracts currently awarded to it.

5. Award Due Diligence

The following information was checked for E. ON Energy Solutions Limited on 12/06/2023. The criteria for the colour coding are included below and in Appendix A in more detail.

Low	Low-Moderate	Moderate	Moderate-High	High
Area	Assessment	Result		RAG
Financial	D&B Overall business risk	Moderate – Dun & Bradstreet thinks – <ul style="list-style-type: none"> Overall assessment of this organisation over the next 12 months: Significant-Payment-Behaviour-Concerns Based on the predicted risk of failure: Strong Likelihood of Continued Operations Based on the predicted risk of severely delinquent payments: Very High Potential for Severely Delinquent Payments 		●
Insurances	Employers Liability Insurance	£10,000,000.00 – Expiry Date – 31/12/2023		●
Insurances	Product Liability Insurance	£10,000,000.00 – Expiry Date – 31/12/2023		●
Insurances	Professional Indemnity Insurance	£10,000,000.00 – Expiry Date – 30/01/2024		●
Insurances	Public Liability Insurance	£10,000,000.00 – Expiry Date – 31/12/2023		●
Guarantee	SWIGA guarantee OR a similar Cavity Wall Insulation Guarantee Agency (CIGA)	Checked – 08/03/2023 – Holds Solid Wall Insulation Guarantee Agency Certification		●
Accreditation	Trustmark	Checked – 08/03/2023 - Licence Number: 1733216		●
Social Value	Is Social Value being considered as part of the project?	No		●

Fusion21 has carried out a due diligence exercise that indicates the financial stability and competency of the supplier identified for this contract. Members should satisfy themselves as to the level of diligence they require and the standing of the supplier before making an award decision.

6. Fusion21 Summary

Based upon the Members requirements and in accordance with the Framework Agreement, Fusion21 confirms the terms and conditions permit a direct award to any appointed supplier that can meet the Members brief and specification and satisfy the Members requirements for demonstrating value for money.

In this instance a due diligence exercise by the High Peak Borough Council has satisfied the requirements in accordance with the Framework terms and conditions (Schedule 13). Therefore, Fusion21 are satisfied for a complaint call off to E. ON Energy Solutions Limited can proceed.

Note: In accordance with regulation 112 of Public Contracts Regulations 2015 and Crown Commercial Services Procurement Policy Note 07/16 as the Contracting Authority, it is the responsibility of each Member to ensure that details of any contract award in excess of £10,000 by Central Contracting Authorities or £25,000 for Sub Central Contracting Authorities and NHS Trusts are published on Contracts Finder. Please make sure you do this as Fusion21 is unable to do it for you. It should be noted that the following information should be detailed as a minimum:

- 1. the name of the contractor;*
- 2. the date on which the contract was entered into;*
- 3. the value of the contract; and*
- 4. whether the contractor is a SME or VCSE.*

Appendix A – Due Diligence Criteria

Dun & Bradstreet Overall Business Risk Assessment

The Overall Business Risk is a high-level prediction of the company's risk of paying its bills extremely late, or its likelihood of going out of business. It is a comprehensive evaluation that considers factors such as trade payments, risk indicators, financial data, as well as a business' size and years in operation. It scores businesses on a five-point scale, from low to high risk, with additional statements describing the business's current and future health.

Low	Low-Moderate	Moderate	Moderate-High	High
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Further information about D&B's Risk Assessment: [D&B Business Credit Reports](#)

Dun & Bradstreet Failure Score

The D&B Failure Score predicts the likelihood that an organisation will obtain legal relief from its creditors or cease operations over the next 12-month period. The Failure scorecard also looks for events signalling the onset of failure, such as a meeting of creditors, administrator appointed, bankruptcy, receiver appointed, and petition for winding-up.

Failure Score	Probability of Failure
86-100	Minimum risk
51-85	Lower than average risk
11-50	Higher than average risk
1-10	High risk
-	Insufficient information

Further information about D&B's Failure Score: "[A Guide to Dun & Bradstreet's Predictive Indicators](#)".

Insurances and Accreditations

Fusion21's RAG colour coding is as follows:

Moderate risk would be where a certificate is due for renewal within 30 days or (for example) an inappropriate insurance cover level. High would be the unaccredited or the uninsured.

Low	Moderate	High
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MAKE A *real* IMPACT

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